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E-mail: [Erwann.Maillot@terex.com](mailto:Erwann.Maillot@terex.com)**TEREX CRANES APPOINTS DIRECTORS FOR GLOBAL CRAWLER CRANES PRODUCT MANAGEMENT AND GLOBAL TECHNOLOGY PLATFORMS**

**ZWEIBRÜCKEN, Germany**, November 8, 2016 – Terex Cranes announces the appointment of Ingo Nöske as the new Director Product Management for Crawler Cranes and Dr. Ascan Klein as the new Director of Competency Center Technology Platforms for Terex Cranes.

**Ingo Nöske appointed Director Global Crawler Cranes Product Management**

In this capacity, Nöske will lead the global product management teams for the Demag and Terex crawler crane lines as they work closely with customers to ensure products are developed to meet their current and future needs. As Director, Nöske will manage the development and execution of product line strategies.

Offering 20 years of crane engineering experience, Nöske returns to Terex Cranes after working with two global crane equipment manufacturers, where he has held several management positions, including managing engineering product development and, most recently, globally directing crawler crane product development. Prior to departing Terex Cranes in 2008, he worked in the Zweibrücken factory as Chief Engineer Development and Project Manager Lattice Booms.

“Directing the global Demag and Terex crawler crane product management teams, Nöske will work in close collaboration with our competency centers to adapt global solutions to local market needs,” explains Harry Bussmann, Group Vice President, Global Engineering, Product Management and Marketing. “With his previous global product development experience, Nöske is the right person to advance the change for Demag and Terex crawler crane product development.”

## **Dr. Ascan Klein to lead Competency Center Technology Platforms**

Terex has also appointed Dr. Ascan Klein as the new Director of Competency Center Technology Platforms for Terex Cranes. In this newly established position, Dr. Klein's role is to drive common approaches for crane equipment software, electronics, hydraulics and load management, where technology commonality throughout the product lines will benefit Terex Cranes' customers globally. Dr. Klein's deep engineering experience in the crane industry spans a career of more than 16 years. He rejoins Terex Cranes, where he held multiple leadership positions in engineering until 2011. He has spent the last five years with a multinational crane equipment manufacturer, where he held various management positions focusing on product innovation. Most recently his management skills were put to use in a global capacity in the area of advancing excellence for control systems.

The Engineering Competency Centers serve as cornerstones to Terex Cranes' new and enhanced product engineering, development and management program. These centers develop common approaches to technology platforms i.e. crane controls and componentry, which are then leveraged by local engineering teams to address local customer feedback, improve service response time and drive new product development.

"Having these Competency Centers will improve our responsiveness to customers by incorporating their feedback into crane design and introducing it to the market in the same manner and more quickly," explains Bussmann. "Dr. Klein's broad and deep engineering experience is exactly what is necessary to successfully lead the development of our new Technology Competency Center."

For more information on the Terex Cranes, please follow this link: [www.terex.com/cranes](http://www.terex.com/cranes).

### **About Terex**

Terex Corporation is a global manufacturer of lifting and material processing products and services delivering lifecycle solutions that maximize customer return on investment. Major Terex brands include Terex, Genie, Powerscreen and Demag. Terex solutions serve a broad range of industries, including construction, infrastructure, manufacturing, shipping, transportation, refining, energy, utilities, quarrying and mining. Terex offers financial products and services to assist in the acquisition of Terex equipment through Terex Financial Services. More information about Terex is available on its website: [www.Terex.com](http://www.Terex.com), and on its LinkedIn page -- [www.linkedin.com/company/terex](http://www.linkedin.com/company/terex) and Facebook page -- [www.facebook.com/TerexCorporation](http://www.facebook.com/TerexCorporation).



Ingo Nöske



Ascan Klein