



A TEREX BRAND



**WORKING**  
**WITH** **EVOQUIP**

## TEREX - WHO WE ARE

# TEREX<sup>®</sup>

Terex Corporation is a global leader in specialized equipment solutions, serving essential sectors such as waste and recycling, emergency services, utilities, and construction.

Our products are manufactured in North America, Europe, India and Asia Pacific.



## TEREX MATERIALS PROCESSING



# SOLUTIONS THAT WORK FOR YOU

Terex MP is a substantial portfolio of businesses that serves Aggregates, Environmental, Concrete and Handling. Sold through a specialized distribution network or directly to end customers and rental companies.



# SPECIALIZED DIVERSIFIED BUSINESS PORTFOLIO

## Aggregates



Mobile, modular, portable, and static **solutions** to support crushing, screening, washing, recycling and conveying applications for the world's minerals, aggregates and construction industries.

## Environmental



Mobile, stationary and modular recycling **solutions** for grinding, shredding, screening, separating and sorting to recycle and repurpose a wide variety of waste material and contribute to the circular economy.

## Concrete



Concrete mixing and paving **solutions** to support concrete delivery and heavy highway construction.

## Handling



Handling and lifting **solutions** to move material efficiently and cost-effectively.



# AGGREGATES

- ✓ **Number 1** globally in mobile crushing & screening
- ✓ **Number 1** globally in heavy-duty trommels
- ✓ **Top 3** in other categories
- ✓ **Comprehensive** range of applications
- ✓ Decades of engineering, design and manufacturing **excellence**
- ✓ Supporting distribution network and end customers daily through applications **expertise, parts and service**



**MINING & QUARRYING**



**ROAD & RAIL CONSTRUCTION**



**LAND CLEARING/ DEMOLITION**



**C&D RECYCLING**

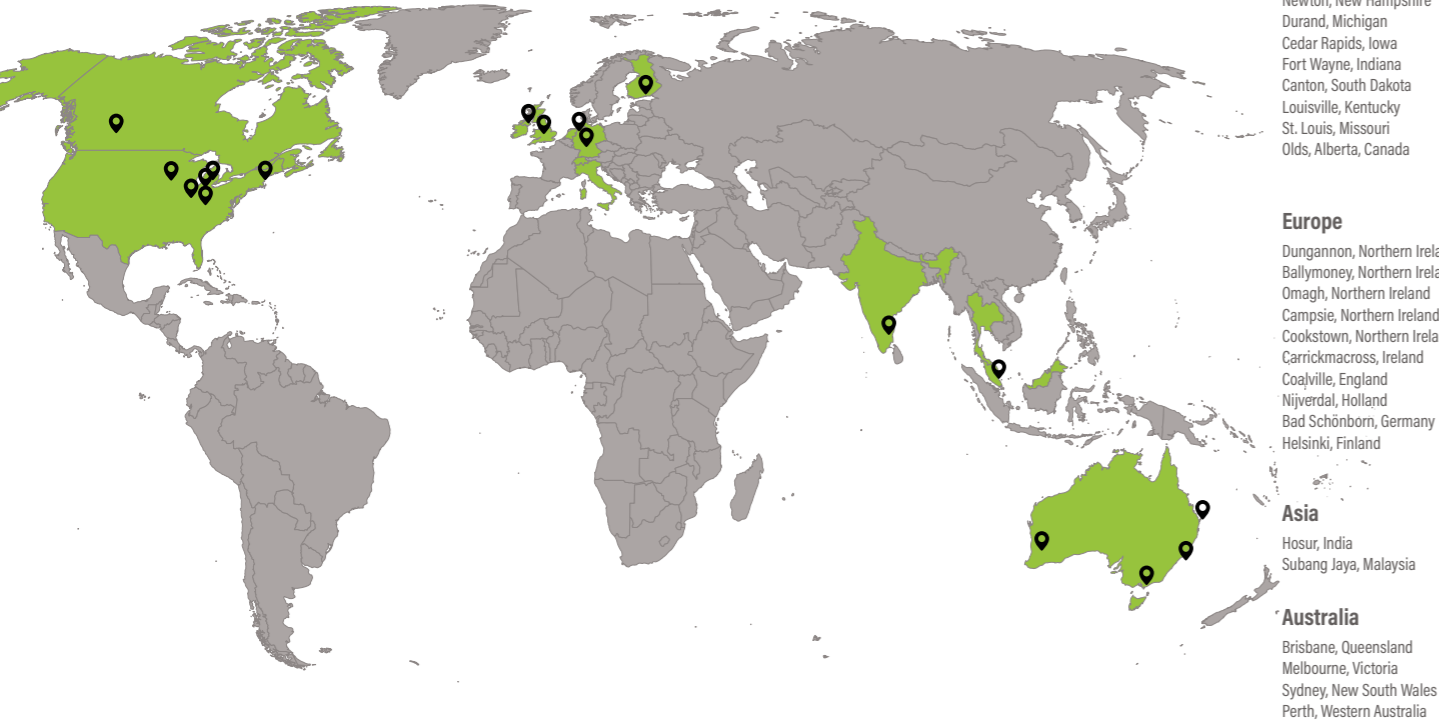


**GREEN WASTE/ COMPOST**



**ABRASIVE ROCK & MINERAL PROCESSING**

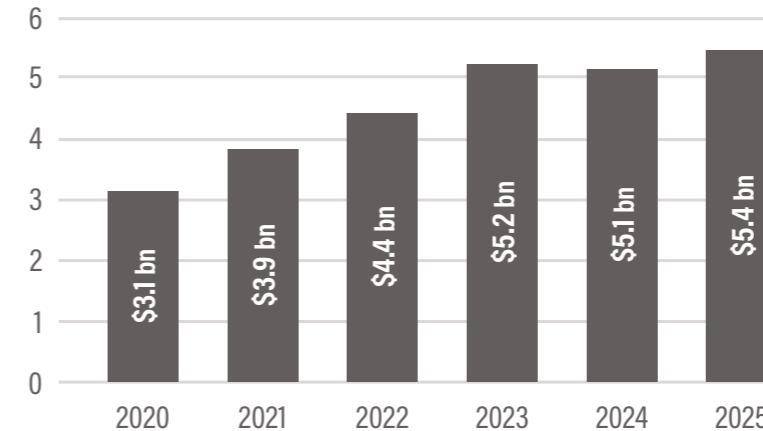
# TEREX MP MANUFACTURING & PARTS LOCATIONS



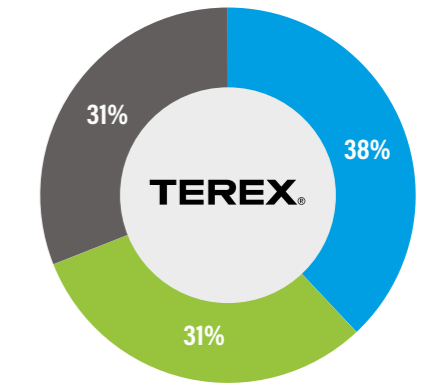
# TEREX MATERIALS PROCESSING

More than **80% of sales** are generated in markets where Terex is a **top 3 player**

Consolidated Net Sales



Net Sales by Segment



- Aerials
- Materials Processing
- Environmental Solutions



EvoQuip offers a comprehensive portfolio of products to address the needs of the compact crushing, screening and shredding markets in five key industries: Building & construction; quarries; plant hire; agriculture & landscaping and recycling. User friendliness is at the heart of the brand and as new products are developed the focus will be on simplicity, easy maintenance, fuel efficiency and ease of transport.

EvoQuip are part of the Materials Processing division of Terex.

## INDUSTRIES



### BUILDING & CONSTRUCTION

EvoQuip machines are easy to transport and can come directly to your site to crush and screen the waste from your demolition projects. Onsite recycling allows you to turn your existing waste into reusable and sellable products increasing your profits and reducing your carbon footprint.



### QUARRIES

EvoQuip machines can be used in small to medium sized quarries to process natural material into sellable products. With optional add ons it is possible to produce a variety of aggregates in a single step.



### PLANT HIRE

The versatility and compact nature of the EvoQuip range creates a natural addition for plant & tool hire companies. With the ease of use and weights ranging from 3.2 tonnes to 28 tonnes, the EvoQuip machines are suitable for rental into everything from light residential to heavy commercial use.



### AGRICULTURE & LANDSCAPING

EvoQuip equipment can offer agricultural contractors an opportunity to diversify in the off season, helping to retain staff and ensure a steady workload throughout the year. When you are not farming use EvoQuip equipment to demolish old farm buildings, process material for lanes, driveways and drainage stones. Certain models in the range can be transported on an agricultural trailer.

Due to the very compact dimensions of EvoQuip equipment it can overcome access issues due to narrow lanes and country roads. The equipment can come directly to your home to screen top soil for home gardens or golf courses; crush material from worn driveways and brick walls.



### RECYCLING

EvoQuip equipment provides the ideal solution for generating profit from waste. It is possible to process many types of waste from C&D, asphalt, concrete rubble to washout, producing and segregating sized products. This waste can then be reused as product on site or sold, resulting in reduced transport and emissions of bringing material to site; avoiding waste disposal costs and reducing virgin material used.

# WHAT WE CAN OFFER

## DIVERSIFIED REVENUE STREAMS



### Comprehensive Product Range

With EvoQuip's versatile and compact crushing, screening, and conveying equipment, you can address multiple customer needs across industries like construction, recycling, and agriculture. This allows you to serve a broader customer base.



### High Aftermarket Potential

Our machines offer significant aftermarket revenue through parts, service, and support contracts. This generates consistent, long-term revenue well beyond the initial sale.



### Rental Opportunities

EvoQuip's compact, mobile equipment is ideal for rental fleets, allowing you to tap into the growing rental market and generate ongoing income through short-term hires.

## INCREASED CUSTOMER DEMAND



### Efficient, Eco-Friendly Solutions

EvoQuip equipment is designed to meet growing customer demand for sustainable, fuel-efficient machinery. As environmental standards become stricter, you'll have access to products that meet these evolving needs, positioning you as a forward-thinking provider.



### Innovative Technology

With user-friendly controls, intelligent telematics, and automation options, EvoQuip products attract customers who prioritize productivity and operational efficiency, increasing your competitive edge.

## DEDICATED DEALER SUPPORT



### Comprehensive Training

We offer in-depth training for your sales and service teams to help them excel in promoting and maintaining EvoQuip products. This expertise enhances your reputation and customer loyalty.



### Marketing Support

Our dealer network benefits from strong marketing partnerships, co-branded campaigns, and sales support materials to help you reach new customers and elevate your brand.



### Technical Expertise & Parts Supply

EvoQuip provides reliable technical support and an efficient parts supply chain, ensuring fast turnaround times and minimising customer downtime key factors in retaining satisfied clients.

# PRODUCT OVERVIEW

## CRUSHING

### JAW



Bison 35    Bison 120    Bison 160 Hybrid    Bison 170    Bison 220    Bison 220R    Bison 280    Bison 340

### IMPACT



Cobra 230    Cobra 230R    Cobra 290    Cobra 290R    Caiman 150

## SHREDDING

## TROMMEL



Osprey 616

## SCREENING



Colt 600

## COLT RANGE



Colt 800



Colt 1000



Colt 1600 / Colt 1600 Hybrid

## HARRIER RANGE



Harrier 220    Harrier 750

## FALCON RANGE



Falcon 820    Falcon 1220

## CONVEYING



TC50 Tracked    TC60 Tracked    TC60-R Tracked    TC65 Tracked    TC80 Tracked    TC100 Tracked    TC75R Tracked Hybrid



HLF50 High Level Feeder    LLF50 Low Level Feeder    HLF75 High Level Feeder    HLF75 High Level Organic Hybrid    LLF75 Low Level    WC80 Radial

# SUPPORT

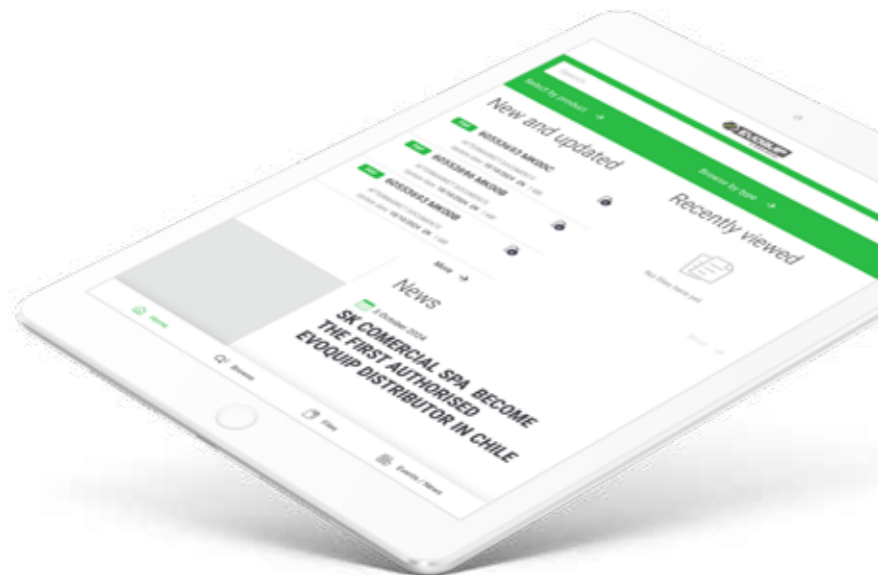
## 1. HELPDESK

We have helpdesks available for all dealers for when a staff member is on site in a machine down situation and is in urgent need of a response.

We have Helpdesks in 3 of our sites:

- Dungannon, UK
- Louisville, USA
- Hosur, India

We also operate an out of hours telephone support service for rapid response and to support field engineers.



## 2. DEALER PORTAL

The Evoquip Dealer Portal app is available for download onto tablets and smartphones so you can access information on the go.

# ONLINE HELPDESK

The Online Technical Helpdesk has ultimately been designed with the aim of making it easier for service representatives to submit enquiries and to monitor the status of their service queries.

### The key benefits that you will see are as follows:

All updates and information relating to an issue will be stored in one area. You will have full visibility of all your previous issues as well as open requests. Ability to log issues 24 hours a day regardless of time zones.

The Online Technical Helpdesk can be accessed from a link within the Dealer Portal making it much easier for you to submit a technical enquiry.



EvoQuip 360 is an EvoQuip managed helpdesk\*. Building on the strong support structure that has brought us this far, EvoQuip 360 takes us to the next level with a fully dedicated EvoQuip experience.

\*North American dealers continue to be supported via the Louisville Helpdesk.



# ONLINE WARRANTY

All EvoQuip equipment is covered by a limited product warranty.

Engines must be registered with the engine manufacturer at the time of commissioning by the dealer.

To register machine warranty, a commissioning form should be submitted online within seven days of the machine being put into service. The registration process also requires completion of the Customer Handover form which is available in multiple languages in the Warranty section of the Customer Support area of the Dealer Portal.

Pre-delivery checklist forms are also available here to complement dealers' own processes for receiving and maintaining equipment.



# PARTS SUPPORT

We have two multi million purpose built parts facilities in Dungannon, UK and Louisville, USA. They both have a large stock of items available for immediate global dispatch, to meet the high demands of our customers, supporting growing requirements.

We also have an online parts catalogue and ordering system providing 24 hour access for dealers to:

- Identify the correct parts and confirm pricing
- Check parts availability
- Place orders

 Shipping tracking also available

The online parts helpdesk provides you with the ability to log issues 24 hours a day regardless of time zones. All updates and information will be stored giving full visibility of any previous issues and open requests.

New Dealers will be issued with a welcome pack directly from spares with further details on contacts, processes etc.



Terex Parts Facility, Northern Ireland



Terex Parts Facility, Louisville, USA

# MARKETING

## GRAPHIC DESIGN

We are able to provide graphic design support to our dealers.

## EBLASTS

We are happy to work with you to create co-branded eblasts to help promote open days, industry events, new products, etc.

## WEBSITE

The website contains information on products, industries, links to videos and the latest range of press releases.

## DIGITAL MARKETING

EvoQuip have a presence on LinkedIn, Facebook, Instagram, YouTube and Tik Tok. We update them regularly and would love to share some of your EvoQuip content.

We are also able to assist with digital advertising to help promote dealers in their own regions.



# TRAINING / APPLICATIONS

EvoQuip provide training and application support. The Technical Support Engineers are here to assist the ongoing efforts of dealers' service personnel. Our service team is a dedicated group of factory trained technicians with a vast experience of skills, which are refreshed on a regular basis.

Their mission is to offer technical support to our dealers through commissioning, onsite training and back up support for technical issues in instances where dealer service teams cannot resolve problems with the use of the Helpdesk.

Request for assistance from Technical Support Engineers should be made through the Technical Helpdesk.



## ADDING VALUE TO YOUR BUSINESS

**Terex Financial Services (TFS) is fully integrated into the fabric of the Terex Business**

We are committed to working with our dealers and customers in developing and adding true value to their business, and assisting in the acquisition and funding of their Terex equipment.

TFS offer global solutions and through a team of dedicated people who understand the needs of our dealers and customers we can direct you to the correct financial solution for your business.

We have developed a Turnkey Funding solution to assist our dealer partners, this offer is designed to maximize a dealers potential to develop their Terex Business.

- Terex Self-funding Capability
- Improved Working Capital Management
- Demonstration Programs
- Rental Purchase Schemes
- Stock Programs

Programs are tailored by region through a panel of funders.

TFS offers a comprehensive suite of finance and leasing facilities for the end user.

The concept of adding value to your business is critical to us and this is why the TFS Team can assist you in developing the right solution for you.

These facilities can be developed and tailored to suit the individual needs of each customer.

**We offer a wide range of facilities tailored by region:**

- USA
- Canada
- EMEA
- JAPIC region

**The range of facilities and services available are as follows;**

- Leasing Solutions
- Operating lease Solutions
- Fair Market Value lease solutions
- Loans/Hire Purchase facilities
- Used Equipment Financing
- Asset Management



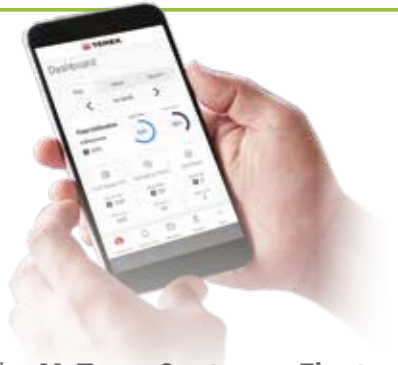
A number of EvoQuip products can also be fitted with T-Link telemetry system which provides the customer with real time information on the performance of their machine. Telematics maximises uptime, parts and service availability and provides factual up to date information from the field.



Scan QR to learn more



# MyTerex



The **MyTerex Customer Fleet app** has been created to provide customers with mobile access to machine information, notifications and performance dashboards.

As a dealer you will see the key elements that the customer can see on the app. The use of this app has many benefits:

- Increased customer intimacy
- Supports communication between dealer and customer
- Increased uptime
- Service opportunity through the dealer
- Convenient parts ordering direct from the dealer

# eVentory



**eVentory** is a useful tool for reporting 'channel' inventory in a consistent and timely manner.

You can use the system to manage your inventory, look at what you have on backlog, when it is due to ship, as well as being able to analyse rental fleet utilization.



A user friendly interface reduces admin time



Mobile friendly



Historical and current eVentory data all in one place



Machine data pre-populated on monthly basis

# ASK EVOQUIP

## Instant information at your fingertips

**Ask EvoQuip** is a multilingual AI platform, expertly trained on EvoQuip documentation and data, designed to deliver intelligent, rapid responses to customer and product support inquiries.

Accessible through the Dealer Portal on a PC or laptop and via a dedicated mobile app, Ask EvoQuip ensures support is available wherever you need it.



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