



TEREX®

News Release

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Terex Announces Investments to Support Engineering and Design Solutions

Watertown, S.D. (June 4, 2018) – During the 2018 Electric Utility Fleet Manager’s Conference (EUFMC), held June 3-6, 2018 in Williamsburg, Va., Terex Utilities announced significant investments to increase production capacity and develop ongoing innovation and technology solutions.

The company reaffirmed its April announcement of a new state of the art manufacturing facility that will be built in Watertown, S.D., bringing all operations under one roof to improve efficiency and increase production capacity. In addition, the company is expanding its service footprint and capabilities with upgrades to existing service centers, adding new locations and more service technicians. The first of these new service centers recently announced was the Lancaster, Pa. location with a grand opening scheduled for June 21 to better serve the Pennsylvania and New York region.

Addressing fleet managers in attendance, Clint Weber, General Manager, Terex Utilities, said: “Each of these investments will enable you to continue to look to us for solutions, leveraging our engineering, new product development, and lifecycle solutions to maximize your fleet uptime and availability; keeping crews and fleets out in the field.”

“Terex is honored to be associated with EUFMC and the fleet managers gathered here,” John Garrison, President and CEO of Terex Corporation, added. “I am very proud of our Terex Utilities team – as they are committed to being your strategic partner and helping you improve your business through our exciting, innovative products and services.”

Terex featured several products at EUFMC that showcased the latest technologies in productivity, including the Terex® Optima TC55 aerial device, HyPower™ IM LT40 telescopic aerial device, Commander 6060 digger derrick, and the Genie® Z-45XC self-propelled articulating boom lift.

“The Optima is built on the strong foundation of our Hi-Ranger® aerials, designed to provide greater reliability, efficiency and simplified operation and maintenance,” said Joe Caywood, Director of Marketing. Product improvements include greater payload capacity, better boom speeds, enhanced side reach and ground access, as well as features that improve maintenance access and reliability.

The patent-pending HyPower IM idle mitigation system for aerial devices offers a lighter weight solution that reduces fuel usage and exhaust emissions, at a lower price point than other hybrid systems. Combined with the installation of a BrandFX™ Everlast™ service body the overall weight is reduced and further reduces fuel consumption while driving.

Finally, the Z-45XC is a self-propelled Genie aerial lift that features an insulated boom designed specifically for substation applications. “It is the latest example of listening to our customers and responding with a solution that can provide the access and application requirements for substation maintenance and repairs,” said Caywood. “Additional productivity and operator aid concepts that have been born out of finding solutions to your challenges include Load Alert, True Level Tilting Pedestal and our Positive Attachment Lanyard System.”

For more information on Terex Utilities visit www.terex.com/utilities.

About Terex:

Terex Corporation is a global manufacturer of lifting and material processing products and services delivering lifecycle solutions that maximize customer return on investment. Major Terex brands include Terex, Genie, Powerscreen and Demag. Terex solutions serve a broad range of industries, including construction, infrastructure, manufacturing, shipping, transportation, refining, energy, utilities, quarrying and mining. Terex offers financial products and services to assist in the acquisition of Terex equipment through Terex Financial Services. More information about Terex is available on its website: www.Terex.com, and on its LinkedIn page -- www.linkedin.com/company/terex and Facebook page -- www.facebook.com/TerexCorporation.

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Caption: Terex featured several products at EUFMC that showcased the latest technologies in productivity. Seen here are the Terex® Optima TC55 aerial device and the HyPower™ IM LT40 telescopic aerial device.